

<p><b>STANDARD SECTOR INDICATOR CODE:</b> AG-040</p>	<p><b>Income Increased Through Value-Added Products:</b> Number of individuals, out of total number of individuals the Volunteer/partner worked with, whose income increased as the result of transforming raw substances/foods into new, value-added products. (AG-040)</p>	
<p><b>AGRICULTURE SECTOR</b></p>	<p><b>Sector Schematic Alignment</b> <i>Note: This indicator belongs to the “Markets” Project area and “Income Generation Activities” Project Activities/Training Package (PA/TP) within the AG Sector but is borrowed by the following Project Activities/Training Packages within the ENV Sectors.</i></p> <p><b><u>AG Sector (“Home” of the SI)</u></b> <b>PA/TP:</b> Income Generation Activities</p> <p><b><u>AG Sector</u></b> <b>PA/TP:</b> Post Harvest Management</p> <p><b><u>ENV Sector</u></b> <b>PA/TP:</b> Income Generation Activities</p>	
<p><b>Type:</b> Outcome</p>	<p><b>Unit of Measure:</b> Individual</p>	<p><b>Disaggregation:</b> <b>Sex:</b> Male, Female</p>
<p><b>Definitions:</b></p> <p><b>Examples of value-added products include both food and non-food products that can include but are not limited to:</b> cheese; yogurt; fruit-based jam or jelly; dried fruit; canned vegetables or fruits; smoked or dried meat; nutritive, cosmetic or medicinal pastes, oils or powders; juices, concentrates and fermented drinks, etc.</p> <p><b>Partner/s</b>— refers to the local counterpart who is co-facilitating value-added product production activities with the Volunteer.</p>		
<p><b>Rationale:</b> Increasing sales and value generation from crops and animal products by transforming raw substances into new, value-added products can improve a family’s financial status as well as nutritional status.</p>		
<p><b>Measurement Notes:</b></p> <ol style="list-style-type: none"> <li><b>Sample Tools and/or Possible Methods (for Peace Corps staff use):</b> Volunteers should use data collection tools to measure progress against project indicators. A data collection tool to measure this indicator could be based on one of the following methods—survey, observation, interview, or secondary data review of available business/farm records—though there may be other data collection methods that are appropriate as well. Please note collection of financial information, which is often sensitive, is difficult. It is not advisable to create a survey asking direct income questions. An expenditure survey is a better method of accurately collecting a proxy for income. For more information on the suggested methods, please see <b>Appendix I in the MRE Toolkit</b>. Also be sure to check the intranet page as sample tools are regularly uploaded for post use. Once a tool has been developed, post staff should have a few Volunteers and their partners pilot it, and then distribute and train Volunteers on its use.</li> <li><b>General Data Collection for Volunteer Activities:</b> All Volunteer activities should be conducted with the intention</li> </ol>		

of achieving outcomes – knowledge change (short-term), skills demonstration (intermediate-term), and behavioral changes (intermediate to long term) as defined by the progression of indicators within the objectives of a project framework. The progression of measurement for all Volunteer activities should begin with baseline data being conducted prior to the implementation of an activity (or set of activities), followed by documenting any outputs of the activities and then later at the appropriate time, measurements of specific outcomes (see “Frequency of Measurement”).

- 3. Activity-Level Baseline Data Collection:** Activity-level baseline data should be collected by Volunteers/partners before or at the start of their activities with an individual or group of individuals. It provides a basis for planning and/or assessing subsequent progress or impact with these same people. Volunteers should take a baseline measurement regarding the outcome(s) defined in this indicator (i.e. determine whether or not an individual’s income increased as the result of transforming raw substances/foods into new, value-added products before working with the Volunteer) early in their work focused on increasing income through added-value products. The information for the baseline measurement will be the same or very similar to the information that will be collected in the follow-on measurement (see “Frequency of Measurement”) after the Volunteer has conducted his/her activities and it is usually collected using the same data collection tool to allow for easy management of the data over time.

Because Volunteers are expected to implement relevant and focused activities that will promote specific changes within a target population (see the “unit of measure” above), taking a baseline measurement helps Volunteers to develop a more realistic snapshot of where individuals within the target population are in their process of change instead of assuming that they are starting at “0.” It also sets up Volunteers to be able to see in concrete terms what influence their work is having on the individuals they work with during their service. Please note that data collection is a sensitive process and so Volunteers will not want to take a baseline measurement until they have been able to do some relationship and trust-building with the person/people the Volunteer is working with, and developed an understanding of cultural norms and gender dynamics.

- 4. Frequency of Measurement:** For reporting accurately on this outcome indicator, Volunteers must take a minimum of two measurements with individuals of the target population reached with their activities. After taking the baseline measurement (described above), Volunteers should take at least one follow-on measurement with the same individual(s), typically after completing one or more activities focused on achieving the outcome in this indicator and once they have determined that the timing is appropriate to expect that the outcome has been achieved. Please note that successful documentation of a behavior change or new practice may not be immediately apparent following the completion of activities and may need to be planned for at a later time. Once Volunteers have measured that at least one individual has achieved the indicator, they should report on it in their next VRF.

Volunteers may determine to take more than one baseline and one follow-on measurement with the same individual (or group of individuals) for the following valid reasons:

- a. Volunteers may want to measure whether or not any additional individuals initially reached with activities have now achieved the outcome in the indicator, particularly for any activities that are on-going in nature (no clear end date);
- b. Volunteers may want to enhance their own learning and the implementation of their activities by using the data collected as an effective monitoring tool and feedback mechanism for the need to improve or increase their activities;
- c. A Peace Corps project in a particular country may choose to increase the frequency of measurement of the indicator and Volunteers assigned to that project will be required to follow in-country

guidance.

In all cases, any additional data collection above the minimum expectation should be based on the time, resources, accessibility to the target population, and the value to be gained versus the burden of collecting the data. Following any additional measurements taken, Volunteers should report on any new individuals achieving the outcome in their next VRF.

- 5. Definition of Change:** The minimum change to report against this indicator is an individual whose income increased as the result of transforming raw substances/foods into new, value-added products as compared to what was measured initially at baseline. In the case of this indicator, if the individual the Volunteer/partner works with already has a 10% of his/her income as a result of grinding groundnuts into groundnut paste before beginning to work with the Volunteer/partner, then the Volunteer would not be able to count him/her for this activity because the Volunteer's work did not actually lead to the desired change. However, if as a result of working with the Volunteer/partner, the individual's income increased because they decided to expand their production of groundnut paste through the adoption of more efficient grinding technology, that would count because the Volunteer's work influenced the increase in income through the expansion of groundnut paste production.
- 6. General Reporting in the VRF:** The "number achieved" (or numerator) that Volunteers will report against for this indicator in their VRFs is the number of individuals whose income increased as the result of transforming raw substances/foods into new, value-added products, after working with the Volunteer/partner. The "total number" (or denominator) that Volunteers will report on for this indicator in their VRFs is the total number of individuals who participated in the activities designed to meet this indicator.
- 7. Reporting on Disaggregated Data in the VRF:** This indicator is disaggregated by "Sex". When reporting in the VRF, a Volunteer should disaggregate the individuals who achieved the outcome based on male and female.

**Data Quality Assessments (DQA):** DQAs are needed for each indicator selected to align with the project objectives. DQAs review the validity, integrity, precision, reliability, and timeliness of each indicator. For more information, consult the Peace Corps MRE toolkit.

**Alignment with Summary Indicator:** AG. INCREASED INCOME (INDIVIDUALS), & ENV. ADOPT OF INCOME-GEN. ACTIVITIES (INDIVIDUALS)